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December 14, 2007

Dear Cooper B-Line Customers,

As you may know, GS Metals Corp. has been acquired by Cooper Industries, and is now part of Cooper B-Line. We are extremely excited about this event, as it expands our comprehensive range of support system solutions and will offer us many new opportunities to better serve our valued customers and channel partners in the future.

Cooper B-Line is focused on meeting the growing demand for support systems and enclosures. Our comprehensive portfolio of support systems (bolted framing, cable tray, fasteners, and pipe hangers) and enclosures (electrical enclosures, meter sockets, and comm/data racks and cabinets) has roots going back over 75 years.

GS Metals is a leading provider of safety grating, bolted framing, and ladder and wire basket cable tray products and its Grip Strut®, Globe Strut®, Globetray®, and Flextray® brands are well known. Like B-Line, GS Metals has a proud history of meeting customer needs with both innovative products and outstanding customer service.

The combination of the Cooper B-Line and GS Metals businesses provides tremendous synergies for both organizations. For our valued customers and channel partners, it means access to an expanded offering of support system solutions to meet your unique needs.

We will keep you updated on our plans and our progress. In the interim, continue to do business with both GS Metals and B-Line as you have done in the past. We thank you for your past partnership and look forward to a continued, successful relationship with you.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Kevin Kissling". The signature is written in a cursive, flowing style.

Kevin Kissling
President, Cooper B-Line